

# Introducing & Excluding Evidence at Trial

*The mechanics of offering or opposing the introduction of evidence*

Every attorney who has tried a case has been faced with the question of how a certain, crucial piece of evidence can either be admitted or kept out from the trial. Perhaps it is a document originally written in Japanese with a translation, a photograph of an accident scene taken by a now-deceased photographer, a newspaper article, a police report, or blood test results. Similarly, attorneys are frequently faced with difficult witnesses that either require a great deal of preparation to put on the stand, or to elicit certain points during cross-examination.

This seminar provides both experienced and new practitioners with real-life examples and suggestions to demystify the trial courts, the handling of witnesses, and the effective use of evidence at trial. Taught by a panel of practitioners experienced in civil litigation, this seminar provides insight into how evidence can be used effectively at trial. In addition, the faculty discuss their experience in what works and, perhaps most importantly, what doesn't work! The seminar touches on the latest issues in the introduction of real and demonstrative evidence in both the criminal and civil contexts as well as the latest in electronic discovery.

## Agenda

- Pre-Trial Considerations, Motions *in Limine*, and How to Get to the Courthouse in One Piece
- Direct Examination of Lay Witnesses and Expert Witnesses
- Cross-Examination of Lay Witnesses and Expert Witnesses
- Document Organization and Assembly of Records
- Real and Demonstrative Evidence
- Use of Experts at Trial
- Electronic Discovery and Unusual Legal Issues
- "Ask the Experts" Q&A Session

## Faculty

Donald L. Pitman III, Esq., *The Pitman Law Offices LLC, Newburyport*, Chair  
 Martha R. Bagley, Esq., *Weston Patrick, PA, Boston*  
 Kathy Jo Cook, Esq., *KJC Law Firm LLC, Boston*  
 Martin F. Kane II, Esq., *McGrath & Kane, Boston*  
 Christopher P. Sullivan, Esq., *Robins Kaplan LLP, Boston*

## Dates & Location

Register at [www.mcle.org](http://www.mcle.org)

### LIVE WEBCAST

Thursday, June 8, 2023  
 12:00 noon–5:00 pm  
 Program Number: 2230194WBC

### REBROADCAST

Friday, June 23, 2023  
 9:00 am–2:00 pm  
 Program Number: 2230194RBC

### REBROADCAST

Monday, July 3, 2023  
 12:00 noon–5:00 pm  
 Program Number: 2230194RB1

### ON DEMAND WEBCAST

View after Monday, July 3, 2023  
 Program Number: 2230194WBA

## Tuition *(includes written materials)*

- \$245
- \$220.50 MCLE Sponsor Members
- \$122.50 New Lawyers admitted to law practice within 5 years, Pending Admittees, Law Students, and Paralegals
- **FREE** for MCLE OnlinePass Subscribers

To apply for a need-based scholarship, email [scholarships@mcle.org](mailto:scholarships@mcle.org).

## Materials

The materials for this program include MCLE's *A Practical Guide to Introducing Evidence in Massachusetts*, which, along with other materials, can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript and audio and videorecordings of this program.

## CLE Credits

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