

Valuing, Justifying & Minimizing Damages in Civil Litigation

A discussion about injury cases and their value from both sides

In our civil justice system, the plaintiff's remedy for their injuries from alleged negligence is money. But how is it determined that in one case an injury is worth \$5.00 and the next it is worth \$10.00? In personal injury, medical malpractice, and wrongful death litigation, understanding how and what to focus on when resolving a lawsuit at the pre-suit, litigation, mediation, and jury trial stages is an essential skill for any civil practitioner. Join our faculty to hear about how they argue both sides of the central issue in so many cases—monetary damages.

Agenda

- Evaluating a Case from Day One Through the Verdict—Plaintiff and Defendant
- Maximizing v. Minimizing Line-Item Damages: Life Care Plans, Future Medical Care, Lost Wages, Medical Bills, and Loss of Earning Capacity
- Pain and Suffering: What Does That Mean? Loss of Enjoyment of Life, Loss of Quality of Life, Loss of Consortium
 - How to value the invaluable and argue both sides
 - Things that move the needle: Liability affects value
- Talking to a Jury About Money
- “Ask the Experts” Q&A Session

Faculty

Matthieu J. Parenteau, Esq., *Sweeney Merrigan Law LLP, Boston*, Chair

Peter M. Merrigan, Esq., *Sweeney Merrigan Law LLP, Boston*

Glen A. Tagliamonte, Esq., *Conn Kavanaugh Rosenthal Peisch & Ford LLP, Boston*

Alexis P. Theriault, Esq., *Conn Kavanaugh Rosenthal Peisch & Ford LLP, Boston*

Dates & Location

Register at www.mcle.org

LIVE WEBCAST

Thursday, October 26, 2023

2:00 pm–4:00 pm

Program # 2240106WBC

REBROADCAST

Monday, November 13, 2023

12:00 pm–2:00 pm

Program # 2240106RB1

REBROADCAST

Tuesday, November 21, 2023

10:00 am–12:00 pm

Program # 2240106RB2

ON DEMAND WEBCAST

View after Tuesday, November 21, 2023

Program # 2240106WBA

Tuition *(includes written materials)*

- \$145
- \$130.50 MCLE Sponsor Members
- \$72.50 New Lawyers admitted to law practice within 5 years, Pending Admittees, Law Students, and Paralegals
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Materials

Damages, Interest, and Attorney Fees in Massachusetts Litigation ebook, plus speaker materials

- E-materials link emailed upon registration
- Transcript & videorecording emailed 2 weeks post-program

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