

Avoiding M&A Disputes

Balancing getting a deal “across the finish line” and mitigating post-acquisition risks

There are myriad factors that can lead to headaches in the mergers and acquisitions process, such as protracted post-acquisition disputes between a buyer and seller that become costly and time-consuming. Many of these factors may be able to be addressed before closing even occurs by using explicit language in the agreement, incorporating example statements to confirm parties’ understanding of the intended form and content of closing calculation mechanics, or even gathering accounting policies and analyses as evidence of “historical practice” before questions arise post-close—all while trying to simultaneously balance getting a deal “across the finish line” and being mindful of mitigating post-acquisition risks.

This new program provides transaction professionals with an overview of the most common drivers of M&A disputes and subsequent poor outcomes through a “lessons-learned” format. The faculty discuss deal pitfalls observed throughout the process and share insight on how to hopefully avoid these disputes altogether—or at least allow for the greatest chance of success in a dispute resolution process if one occurs.

Agenda

- Overview of M&A Disputes and Common Dispute Types
- Common Drivers of Disputes
- Deal Considerations and Best Practices to Avoid M&A Disputes
- M&A Dispute Case Studies and Lessons Learned
- “Ask the Experts” Q&A Session

Faculty

Robert W. Lashway, CPA, ABV, CFF, *Floyd Advisory LLC, Boston*, Chair

Corey Brown, Esq., *Foley Hoag LLP, Boston*

William F. Shea, CPA, CGMA, *Floyd Advisory LLC, New York, NY*

Gregory E. Wolski, CPA, CGMA, CFF, *Floyd Advisory LLC, Boston*

Dates & Location

Register at www.mcle.org

LIVE WEBCAST

Tuesday, October 8, 2024

3:00 pm–5:00 pm

Program # 2250145WBC

REBROADCAST

Wednesday, October 23, 2024

12:00 pm–2:00 pm

Program # 2250145RB1

REBROADCAST

Thursday, October 31, 2024

9:00 am–11:00 am

Program # 2250145RB2

ON DEMAND WEBCAST

View after Thursday, October 31, 2024

Program # 2250145WBA

Tuition *(includes written materials)*

- \$175
- \$157.50 MCLE Members
- \$87.50 New Lawyers admitted to law practice within 5 years, Pending Admittees, Law Students, and Paralegals
- **FREE** for MCLE OnlinePass Subscribers

To apply for a need-based scholarship, email scholarships@mcle.org.

Materials

- E-materials link emailed upon registration
- Transcript & videorecording emailed 2 weeks post-program

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